



## PROFESSIONAL APPRAISERS ASSOCIATION OF SOUTH DAKOTA

### Minutes Monday, January 18, 2021 Board of Directors Meeting Virtual Via Zoom

#### **Call to Order**

President Mary Houk called the meeting to order at 3:00pm Mountain Time, noting that a quorum was present.

#### **Roll Call**

##### **Members present:**

Mary Houk, Sandra Gresh, Amy Frink, Bill Bear, Craig Steinley, Adam Lalim, Marvin Siebrecht, Brooke Newstrom, and Peggy Kalt.

#### **Excused:**

Charlotte Deaver and Brian Schmidt

#### **Guests:**

Sherry Bren – Executive Director of the SD Appraiser Certification Program.

Barry Wilfahrt – Lobbyist for PAASD and the SD Chapter of ASFMRA.

Audrey Brown – PAASD Member.

#### **Staff:**

Bev Luke, PAASD Executive Secretary.

#### **Approval of Minutes**

Motion: (Amy Frink) To approve the minutes of the October 1, 2020, PAASD Board of Directors' Virtual meeting via Zoom. Seconded by Sandra Gresh.

**Motion passed.**

Motion: (Sandra Gresh) To approve the corrected minutes (Peggy Kalt's name was inadvertently not included) of the November 16, 2020, PAASD Board of Directors' Special Virtual meeting via Zoom. Seconded by Craig Steinley.

**Motion passed.**

#### **Standing Committee Reports**

##### **Financial Report**

Craig Steinley presented the 2020 year-to-date Financial Reports and the 2021 Budget.

Motion: (Peggy Kalt) To approve the 2020 Financial Reports. Seconded by Sandra Gresh.

**Motion passed.**

Motion: (Bill Bear) To approve the 2021 Budget as submitted. Seconded by Brooke Newstrom.

**Motion passed.**

##### **Membership Report**

As of January 18, 2021, 2020 membership was 140 members.

Membership survey was distributed to the Board prior to the meeting for their feedback to the Membership Committee.

Invoices to 2020 members that have not renewed for 2021 will be sent – either USPS or via email.

##### **Government Affairs**

Craig Steinley updated the Board as to the current Legislative Fund balance.

Craig then introduced guest Sherry Bren, Executive Director of the SD Appraiser Certification Program (ACP), to update the Board on House Bill 1015 (Experience Training Program) and House Bill 1002 – a bill to clean-up some language.

Craig introduced Barry Wilfahrt, lobbyist for PAASD and the SD Chapter of ASFMRA. Barry noted that there appears to be no opposition to either bill and they have the support of the Bankers Association and the South Dakota Association of REALTORS.

##### **2020 Education Update:**

In 2020 there were a total of 50 in attendance for the four *Training Course for Supervisory Appraisers and*

**State-Registered Appraisers** courses. There was one offering in Rapid City, one via Zoom, and two in Pierre.

The Rapid City continuing education class on November 16, 2020, had eighty individuals registered. The seminar, **Evaluations: Understanding The Brand New Product/Service That SD Appraisers Can Offer Their Clients**, was co-written and presented by Ms. Sherry Bren, Matt VanZee, and Curt Everson and was held virtually via Zoom.

January 2021 preliminary class attendance:

Friday, January 22, 2021: **Update on South Dakota Appraisal Reports: Avoid the Common Errors and Omissions**. This two-part seminar is written and presented by Joe Ibach, MAI, and Craig Steinley, MAI, SRA, AI-GRS, AI-RRS. There were 58 registered for the 7-hour seminar on this date. This class will be offered virtually via Zoom.

Friday, February 19, 2021, will be the next PAASD offering: **The Value of Pot: Real Estate Impacts of Legalized Marijuana In South Dakota**. This offering will also be in two parts: two Colorado appraisers will share their experience with legalized marijuana and will give their perspective of what South Dakota appraisers can expect as marijuana is introduced to South Dakota. In addition, the Education Committee is attempting to get two or three speakers from the South Dakotans for Better Marijuana Laws. This class will also be offered virtually via Zoom.

A June 19, 2020, Appraisal Institute seminar was scheduled for Sioux Falls, SD. It was scheduled for the RASE office, but due to COVID 19, the class had to be cancelled.

The 2021 Fall Conference:

Where and when to offer the October class was discussed. Depending on the availability of the venue, it was decided to have the class on Friday, October 1, 2021, in Deadwood, SD.

The education for October 2021 is yet to be determined.

Discussion then followed regarding the Annual Meeting for 2022. It was decided to offer the 2022 Annual Meeting in Chamberlain, SD, on January 20 and 21.

It was also suggested that at some time we should try to do a joint meeting with the North Dakota Appraiser Association (NDAA).

### **Public Relations/Social Report**

Due to the 2021 Annual Meeting being held virtually, no social is planned.

### **Special Committee Reports**

#### **Website**

Craig Steinley gave a brief report on the PAASD website. PAASD is still working with Factor 360 on glitches, internal tracking of yearly payments, and other functions that we are trying to upgrade.

#### **Scholarship Report**

Sandra Gresh updated the Board as to the current balance in the Scholarship Fund.

There were no applications for the 2021 PAASD Professional Development Scholarships.

Some suggestions were put forth to the Scholarship Committee for their consideration to possibly generate more interest in the scholarships that PAASD has to offer. Also suggested was using funds for the Experience Training Program scholarships. The Scholarship Committee will consider amending the scholarship application and adjusting the time period of the application process to provide a wider window for applicants.

The four Denny Wagner CE scholarships will be drawn after the February 19<sup>th</sup> seminar.

### **Old Business**

#### **Strategic Planning**

Some dates in June were discussed to have a Strategic Planning meeting and the PAASD Summer Board Meeting.

### **New Business**

**Nominations:** There are six candidates for four open positions. The Board needs one 1-year, one 2-year, and two 3-year directors.

Emails from the Membership Committee will go out to encourage members to attend the Membership Meeting on Friday, January 22, 2021, to insure there is a quorum and a vote can be held.

Motion: (Marv Siebrecht) To adjourn the meeting. Seconded by Adam Lalim

**Motion passed.**

Meeting was adjourned at 4:38 p.m.

Respectfully submitted,

Bev Luke  
PAASD Executive Secretary