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# Renew Your PAASD Membership For 2010 Now To Ensure Inclusion In The Statewide Membership Directory **Deadline 1/1/2010**

Send your \$95 renewal fee to:  
**PAASD, P. O. Box 7742, Rapid City, SD 57709**  
Bev Luke, Executive Secretary — 605-716-9011  
Call to use a credit card

Times and Prices on the  
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## **PLEASE SAVE THESE DATES: January 20, 21 & 22, 2010**

Annual PAASD/ASFMRA Meeting  
Classes and Meeting to be held at *Cedar Shore Resort, Chamberlain, SD*  
**605-734-6376—\$70 if reserved by December 19, 2010**



### **Wednesday-1/20/2010** Co-Sponsored by the Wyoming Chapter of the Appraisal Institute

**Valuation By Comparison: Residential Analysis & Logic** 7-Hours CE Credit Sponsored by PAASD

Instructor: Mark Smeltzer, SRA

This brand new Appraisal Institute seminar is designed to improve the sales comparison approach in residential appraisals. Be one of the first in the country to see this state of the art material. For complete details about this seminar, go to [www.appraisalinstitute.org/education](http://www.appraisalinstitute.org/education).

**Appraising Distressed Commercial Real Estate: Here We Go Again** 7-Hours CE Credit

Instructor: Richard Borges, MAI, SRA, GRI Sponsored by SD Chapter of ASFMRA

In the current economic downturn, this timely new Appraisal Institute seminar provides critical insight on how appraisers, lenders, and investors will value distressed real estate—commercial, industrial, and agricultural. Learn how to analyze these properties under the present market conditions. For complete details about this seminar go to [www.appraisalinstitute.org/education](http://www.appraisalinstitute.org/education).

### **Thursday-1/21/2010**

#### **NOON GENERAL MEETING FOR PAASD MEMBERSHIP**

**USPAP 7-Hour Update Course — New 2010-2011 Edition** 7-Hours CE Credit

Instructor: Dennis Badger, Chief Investigator for the Kentucky Appraiser Board

Sponsored by PAASD and SD Chapter of ASFMRA

**ALL SOUTH DAKOTA APPRAISERS MUST TAKE THE 7-HOUR USPAP UPDATE**

**COURSE BETWEEN January 1, 2010, AND June 30, 2010, to avoid an administrative fine.**

### **Friday-1/22/2010**

**Wind Powered Electric Generators and Their Impact on Land Ownership** 8-Hours CE Credit

Instructor: Terry Argotsinger Sponsored by the SD Chapter of the ASFMRA

This seminar will review the mechanics of wind powered generators and the wind park development process.

**Bulletproof Residential Appraisal Reports** 3-Hours CE Credit Sponsored by PAASD

Instructor: Craig Steinley, SRA 8:30 am to 11:30 am

The most common issues raised by underwriters, desk/field reviewers, and USPAP reviewers will be presented with an emphasis on producing better Fannie Mae form reports to eliminate their reasons for asking the questions in the first place.

**Training Course for Supervising Appraisers and State Registered Appraisers**

Instructor: Craig Steinley, SRA 1 pm to 5 pm Sponsored by PAASD

The completion of the course and passing the course examination satisfies the requirements for a four-hour training course for supervising appraisers, as specified in ARSD 20:14:04:14(4), and for State-Registered Appraisers, as specified in ARSD 20:14:04:12:.02(2).

**Course Details? Check out the Education Tab at [www.paasd.com](http://www.paasd.com)**